

FEBURARY

NEWSLETTER



CALL US TODAY

PEARL CITY 800-851-8584 | MCCONNELL 815-868-2258 | DAKOTA 815-449-2254
WARREN 815-745-2056 | BAILEYVILLE 815-362-2667 | LENA 815-369-2333
ALLIANCE NUTRITION 815-369-9014 | ALLIANCE COMMODITIES 815-809-2667

GRAIN UPDATE

Brendon Vlasin - Vice President of Grian

The PCE grain team has recently added four semis and grain trailers to our business in the desire to grow our service to farmers. You may now sell grain FOB the farm and we will arrange our trucks to pick up your grain and deliver to the best market. As our trucks pick up your grain, they will leave you a bill of lading as receipt of grain. When your grain settlement is mailed back to you, you will be able to match off your bill of lading with the destination unload ticket to ensure payment for each load. We do have a strict set of safety rules our drivers must follow for their protection, your protection and that of the company.

YOUR SAFETY, OUR SAFETY, EVERYONES SAFETY MATTERS

- NO DRIVER MAY ENTER A BIN AT ANY TIME.
- DRIVERS MAY NOT CLIMB LADDERS UNLESS ACCESSING A BIN LOADING SIDE DRAW PLATFORM.
- DRIVERS MUST OBSERVE THE SAME PPE AND SAFETY PROTOCOLS AS THEY DO WHEN ON COMPANY PROPERTY.
- DRIVER MAY NOT MOVE EQUIPMENT OR AUGERS.
- FARMERS ARE RESPONSIBLE FOR MAINTENANCE AND REPAIRS OF LOADING EQUIPMENT AND ACCESS TO BIN SITES.
- IF AN UNSAFE LOADING ENVIRONMENT IS OBSERVED, DRIVERS WILL NOT BE ABLE TO LOAD. IE. UNGUARDED AUGERS, UNGUARDED PTO SHAFTS, ICE ACCUMULATION AROUND BINS, ETC.



AGRONOMY UPDATE

Our Agronomy operations group had an amazing fall with fertilizer and lime applications. We are continuing to receive fertilizer shipments in preparation for next spring. Much of our Operations group is helping other departments work on equipment. Our Agronomy Sales group are very busy preparing plans for spring. Please reach out to them if any plans have changed. Our inventory of fertilizer, crop protection are in good shape and our corn and soybean seed selection are outstanding for this coming year! Please catch up with our Sales group to put your plans together. We are continuing to update our equipment with then latest technology! On the operation side we are using John Deere ExactApply for our late model sprayers. This technology will help reduce overlap, improve application in tough terrain, & give us improved efficiency in rough ground. We are also working with drone & satellite information to identify plant populations, weed pressure, nutrient deficiencies, and insect infestations. Please reach out to our Agronomy group on how our Precision Agronomy tools can enhance your operation. Safety is the number one topic Pearl City Elevator focuses on for our employees and the communities. NH3 safety has always been a high priority for all of us. Training is required every three years for anyone who works with NH3. If you or any of your team has not had this training and will be involved with NH3 this spring, please reach out to our Agronomy team.

Brian Wambeke - Vice President of Agronomy

PROVIDE THE NUTRIENTS THEY NEED



PRESIDENTS MESSAGE

The board is excited to announce our accomplishment of the coop's objective to provide our members with patronage. Patronage checks were mailed this past month. This year brings a renewed focus to our customers' buying experiences. We want to make PCE your first choice for quality products, and services. With the new leadership of Rodrigo Zobaran, we are focused on improving efficiencies and expanding our customer service while continuing to strengthen our local cooperative. This year marks 105 years in business and we look forward to being your trusted locally owned partner for years to come. We know this accomplishment is through the tireless dedication of our employee team and the continued business relationships we have with you, our member. We thank you for your business and look forward to working together for years to come.

Elmer Rahn, Board President

PCE CUSTOMER PORTAL

Check out the enclosed tutorial provided with your statement this month on our customer portal.



We recommend feeding minerals year-round but it is important to provide extra minerals during times of stress, harsh conditions, and calving season. We offer a large variety of mineral options including a Purina lineup of multiple bag options and tubs. Call Alliance Nutrition today to order at 815.369.9014

Anna Johnson - Marketing Director



COOPERATIVE VALUE GENERATION

Cooperative value generation far exceeds quality products and services. Being part of our cooperative aligns you with earning opportunities like patronage and the DPAD tax credit. It also aligns you with savings opportunities. Two of those savings opportunities are the GM vehicle discount program and the Dodge vehicle discount program. We have worked with many of our local vehicle dealers and assisted our farming members in receiving fleet discounts. So, the next time you are purchasing a new vehicle, ask your dealer about the fleet discount program. To learn more about the program, please reach out and we will be glad to provide you with the details and your equity statement.

Pennie Groezinger, CCPO - Chief Customer & People Officer